

## Partners In Development, Inc.

PID  
55 Market Street  
Suite 201  
Ipswich, MA 01938  
(978) 380-6132

Email us:  
info@pidonline.org  
www.pidonline.org



Since 1990, PID has been serving the extreme poor in the developing world.

Through child sponsorships, micro credit loans, housing opportunities and medical care we aim to transform communities so they can be self-sufficient.

We serve thousands of people each year in Haiti and Guatemala who are determined to break the cycle of poverty.

*PID is a 501c(3) nonprofit Christian service organization. Donations are 100% tax-deductible.*

### Inside this edition:

New Clinic Manager, pg 1

Note Cards, pg 1

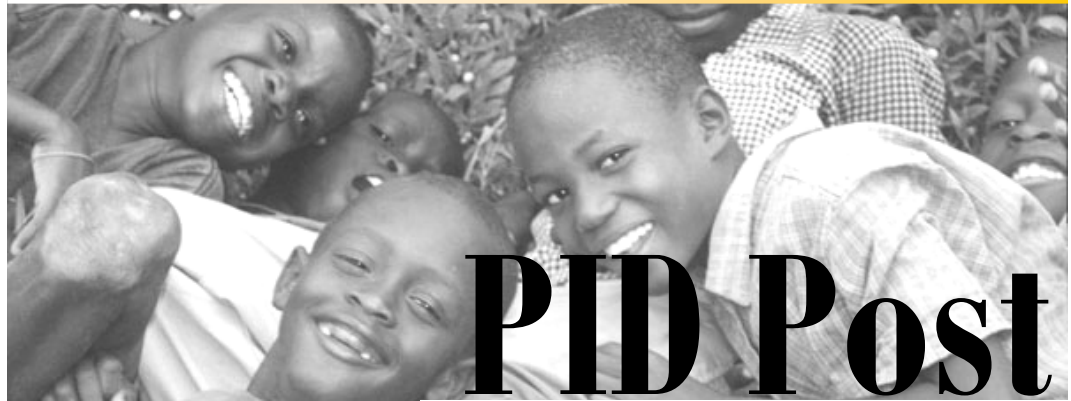
Guatemala clinic news, pg 2

Unsung hero and Welcome Wagon, pg 3

Fall Auction, pg 3

Travel Updates, pg 4

## PARTNERS IN DEVELOPMENT'S QUARTERLY NEWSLETTER



# PID Post

Issue 62 Summer 2010

## *PID Welcomes A New Clinic Manager In Haiti*

Since the earthquake in Haiti, PID's medical clinic has transformed from a quiet outpatient facility to a bustling emergency room/triage/care center. Our patient load has grown from a few thousand patients a year to over 32,000 treated since January 2010! With this increase in services, our staff there has adapted to the demands and works around the clock to continue to provide free medical care for the Haitian community. To manage these needs, PID's President, Gale Hull has been living out of a suitcase taking on the medical program while at the same time running programs in Guatemala, managing the office in Ipswich and coordinating hundreds of travel

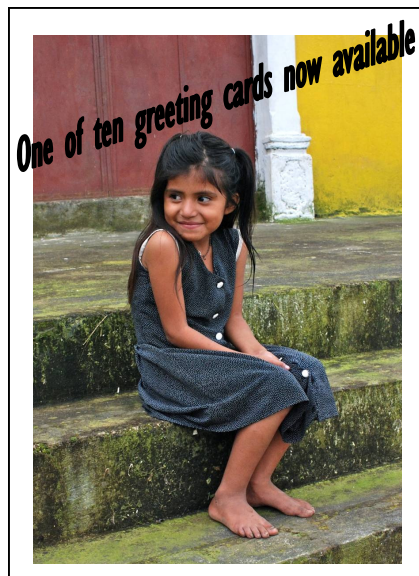
schedules for our trip attendees. Relief has now come for Hull and her suitcases with the addition of Brooke Beck, RN, BSN to our staff in Haiti!

Beck has been providing care to Haitians for the past seven months at Hospital Diquini in Carrefour as a nurse manager. In September, Brooke joined the PID crew at our clinic in Blanchard, Haiti. Brooke will be on hand full time working with our Haitian staff to develop a new management model for our growing clinic, coordinate medical volunteers from the US and manage the patient load. This consistency will help PID maintain the medical



Brook Beck, RN, BSN, joined PID's staff in Haiti and will oversee our clinic there for the next several months.

program while giving Hull more time to concentrate on the big picture for PID. Welcome and good luck, Brooke!



## Guatemalan Note Cards Unveiled

This summer, Berri Kramer traveled with PID to Guatemala to document our work there through the lens of her camera. Kramer is the founder of Heartwood College of Art in Kennebunk, Maine and wanted to use her photographs to benefit the communities she visited. With the support of the Kennebunk Rotary Club, Kramer designed a line of gorgeous Guatemalan note cards that are now available for purchase. Proceeds from the Guatemalan cards will be used to help fund the new clinic being built by PID in Village Concepcion. Five different sets of note cards are available featuring the beautiful faces, striking colors and warmth of the Guatemalan culture. Cards can now be viewed and ordered at <http://www.pidonline.org/shop/guatemalan-notecards>. A big thank you goes out to Berri and our friends at the Kennebunk Rotary Club!

## A New Clinic on the Horizon In Guatemala

It's hard to believe, but five full years have past since PID arrived in Village Concepcion, Guatemala. In that time, we have witnessed first hand how a community can transform when given the resources it needs to thrive. With child sponsorships, many new houses, job opportunities, clean water and medical care, Village Concepcion is proof that our programs work.

One of the most successful programs there has been providing free medical aide to a community that had no prior health care. Anemia rates have plummeted, parasite infestations are decreasing, mothers are delivering healthy babies, children who were once small and weak are now frolicking, growing and learning, diabetic patients have the medicine they need to control their condition....and the list goes on! Our medical program in Guatemala started with make-shift clinics in a tiny shack. Medical professionals traveling with PID used headlamps for lighting in the shack and hung trash bags over the cracks in the walls for patient privacy. Conditions were primitive, but the patients were ever-so grateful.

It was clear medical care was much needed in the Village and an offer was made to PID allowing us to lease a building there to house our medical program. The building has transformed into a clinic with three exam rooms, a laboratory, a pharmacy, a reception area and an endless stream of patients. It has been a successful journey that is changing once again as we grow. This November our lease in the current clinic ends and the owner is moving back into the building. PID is excited to announce that we have purchased land in Village Concepcion to construct a permanent clinic that will serve thousands in the Village and the neighboring community of Desierto! Even better, PID was given a discounted price on the land because of all the work we have done there.

PID's new clinic will house three exam rooms, a laboratory, a pharmacy, a bathroom for employees and one for patients, a social worker's office, a waiting area outside and storage space. In addition to offering free medical care, the building will be used for meetings with PID families, the monthly food distribution for the child sponsorship program, monthly seminars on family planning, hygiene, the environment, small businesses, teen leadership meetings, and after-school help. It will be a true community center that will also incorporate a station for people to get clean drinking water.

Villagers are super enthused about the new clinic and are working as a community to speed up the process. Many from the village are donating their time to dig sand and rocks out of the local river that will be used for the foundation (saving PID from purchasing the material!). Some have also asked their employers to donate the use of their trucks to haul other construction supplies. And PID's first home owner in Guatemala, Mr. Fillippe is making a landscaping plan for the property and will be donating his services to beautify the clinic grounds.

Now that the land has been purchased, the true work begins with fund-raising and construction for the project ahead of us! Estimated costs for the community center are expected to be over \$50,000, with just over \$10,000 raised to date. Construction will continue as funding is received, with the hopes that we can quickly accomplish both. If you would like support this endeavor, you can donate on our website [www.pidonline.org](http://www.pidonline.org) or mail your donation to Partners In Development, 55 Market Street, Suite 201, Ipswich, MA 01938 with "Guatemala clinic" on the memo line. Stay tuned for progress updates!



**Above:** PID's sign welcomes villagers to our current clinic in Guatemala.

**Below:** PID's social worker greets patients and schedules appointments for villagers needing medical care in Village Concepcion.



## Go Green!

In our efforts to be green and to save money on postage so that we can invest more in our programs overseas, PID now offers an e-newsletter that contains the same information as the paper version of the PID Post. If you would like to receive our e-newsletter instead of a paper edition, you can sign up by emailing [info@pidonline.org](mailto:info@pidonline.org) or call the office at (978) 380-6132.

## PID's Unsung Hero

Ever wonder who designed our popular website? How PID manages the constant updates online since the earthquake in Haiti? Who creates our easy to use online forms? Who manages to get Gale's posts to link with our website, twitter and facebook? There is one simple answer to this complicated undertaking: Jamie Enright Hull, Webmaster Extraordinaire! Jamie is a student at UMass Boston who started



Newlyweds Isaiah & Jamie Hull

her own website company and volunteers her time and services to Partners In Development. Most recently, Jamie truly joined the PID family marrying Isaiah Hull (son to PID Founders, Gale and James Hull). Thank you for all your amazing work, Jamie and congrats to you and Isaiah!

## The PID Welcome Wagon

Whether you've been on a PID trip, helped pack bags and pallets in the warehouse, attended a PID event or spent time in our office, chances are you have met the ever smiling Martha Murray. PID is pleased to announce that Martha has joined PID in Ipswich as our new Office Manager. In addition to daily office duties, Martha will be coordinating volunteers, organizing trips, leading teams and managing donations. Stop by and welcome her next time you are in Ipswich or email her at [Martha@pidonline.org](mailto:Martha@pidonline.org)

North of the border in New Hampshire, Charlene Santiago has joined us as our new PID Representative in the Granite State. Charlene's first undertaking is a "Fill a Suitcase" campaign, encouraging groups and individuals to collect the much needed supplies for our busy clinic in Haiti. Charlene has many more plans up her sleeves as our NH Rep! If you live in the New Hampshire area and would like to get involved with Charlene's projects, you can email her at [Charlene@pidonline.org](mailto:Charlene@pidonline.org)

## Gracias! Mèsi! Thank You!

Over the past few months, PID has been juggling staff changes, a busy travel season, summer schedules and the daily bustling in the office. There are many PID faces who have been pitching in to keep things running smoothly!

Thank you to our team of interns who staffed the office during the busy summer months: Tomas Bowling, Kaelyn McBride, Elizabeth Fineberg-Lombardi, Alli Feldmen, and Caitlin O'Keefe.

Big kudos to our on-going volunteers who help things run smoothly: Sela Nelson - Child Sponsorship Volunteer; Dian Kingston - Donor Relations; Marin Emery - Database Management; Bill Collins - Database Design; Kincaide Webb - Office Volunteer; Steven Suomi - Research Volunteer; Deb Fargeorge - Donations coordinator.

A special thanks also goes out to Gena Deck of New Hampshire. Gena, a Registered Nurse, traveled to Haiti with PID following the earthquake. Keeping Haiti in her heart, Gena decided to return to the devastated country and take a leave of absence from her job so she could work in PID's clinic for an extended period. For 12 weeks, Gena led teams, helped manage our clinic staff, cared for patients, kept order in the bunkhouse and kept tabs on the daily chaos one faces in Haiti. Mèsi and welcome home, Gena!

Finally, a big thank goes out to Hannah Powlison Belvokic! Hannah served as PID's Administrative Assistant and did a remarkable job getting us through the months following the earthquake. Hannah and her husband, Matija, have relocated to Croatia where Matija is from. We miss you and good luck!

## Ten Years Strong: Get in on the fun!

A decade ago, Martha Murray returned from her first PID trip to Haiti and decided she wanted to do more. With that, our annual dinner dance and silent auction was born. Ten years later, the event has become our biggest gathering of the year raising a total of over \$300,000 for PID's programs! Please join us as we celebrate PID's 20<sup>th</sup> Anniversary at this year's Dinner Dance. The evening will feature delicious food, a "not so silent" silent auction, live music, many laughs and is sure to be another sell out! Advanced reservations are required and limited to the first 200 people.

### Save the date!

Partners In Development's 10<sup>th</sup> Annual Dinner Dance  
November 13<sup>th</sup>, 2010  
Nicholson Hall in downtown Newburyport, MA

### Attending the event:

You can purchase your tickets online at <http://www.pidonline.org/get-involved/events>. You can also contact the event coordinator, Martha Murray, at [martha@pidonline.org](mailto:martha@pidonline.org) or by calling (978) 380-6132 to have an invitation mailed to you.

Tickets are \$50 per person. All proceeds benefit the work of Partners In Development in Haiti and Guatemala.

The following sponsorships are also available:

\$3000	VIP table for 10	"Build a House"
\$1500	Table for 10	"Fund a Clinic for month"
\$500	4 tickets	"Fund a loan group"
\$200	2 tickets	"Buy toothpaste & brushes for entire village"

### Volunteers Needed!

There are many opportunities for you the get involved: help us get items for the silent auction, donate an item to the silent auction, assist with event mailings, invite new friends and family to share the PID experience, or be on hand to set-up and serve food on November 13<sup>th</sup>. Anyone interested in volunteering should email event coordinator, Martha Murray at [Martha@pidonline.org](mailto:Martha@pidonline.org) or call the office at (978) 380-6132.

Hope to see you in November!

## Let Your Light Shine

There are so many remarkable supporters who help make Partners In Development's program thrive in both Haiti and Guatemala. Please join us in recognizing the following people for their special donations:

A donation was made in honor of Sylvia Brown's birthday from Linda Brown. Happy Sweet 16, Sylvia!

Thank you to Stephen & Tracy Brown for a donation made to purchase tents in Haiti.

A generous donation was made in honor of Joanne Green from Ann Distasion.

A gift was given in memory of Carol Douglas, a loved one of Rev. Ruth and Richard Merriam. The gift was sent from the Lennon Family.

A donation was made in honor of Kira Coonely and Michael Hoeg.

Happy Birthday to David Kerr! A donation was made in his honor from Rev. Ruth & Richard Merriam.

A Happy Birthday donation was made in honor of Nicole Kerr from David & Faye Kerr.

A combined thank you goes out to Mary Ann Camp and the Unitarian Church in Rockport, MA and the Ogunquit United Methodist Church. Both groups have been making hand-knit comfort dolls for the children in Haiti.

Thanks to the Friends of Hathorne State School Inc for money raised for PID in Haiti by their NE Region Diversity Committee.

Thank you AFSCME-Local 1730 Hogan Regional Center for your Hope for Haiti fundraiser.

A donation for Earthquake Relief was received from The Mark Warner Karate Academy.

Thank you to Kyla Lange of the Sewell-Anderson School in Lynn for raising funds with her "Cans for Haiti Campaign" in school.

Thank you Maggie and her mother, Jacquelyn Magill-Munroe. Maggie and Jacquelyn grew a garden and sold veggies to raise money for Haiti.

Congrats to Jennifer Kim! Many donations were to PID in honor of Jennifer's wedding this spring.

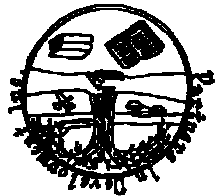
A donation was given in honor of Shoshana Kumin's batmitzvah from Susan and Bill Fort.

Robert and Nancy Webster gave a gift in honor of Terri Comosa.

A gift was given in memory of Donald Kerry Godbee, Sr., loved one of Donald Kerry Godbee, Jr. from Nancy Godbee.

NON-PROFIT ORGANIZATION  
U.S. POSTAGE  
PAID  
Ipswich, MA  
Permit No. 130

Partners In Development, Inc.  
55 Market St., Suite 201  
Ipswich, MA 01938  
(978) 380-6132  
www.pidonline.org



## Calling All Travelers!

We are gearing up for another busy travel season in 2011. Already we have a half dozen schools and universities planning groups, weekly medical trips to Haiti in the works, and construction teams to Guatemala and Haiti forming.

If you are interested in organizing your own team or joining a PID trip next year, now is the time to contact us. Medical professionals wishing to travel to Haiti: we are looking to compliment our local clinic staff with US volunteers year-round and can arrange travel dates to accommodate your work schedule. Please email [Martha@pidonline.org](mailto:Martha@pidonline.org) with all trip interest and inquiries. Dates for upcoming trips will be posted on our website as they are scheduled.

## Gift Giving and Donations Update

With ever growing needs in the communities we serve, a small staff in the US and limited shipping, we have had to change our gift giving policy for children in the sponsorship program and adjust our donation procedures.

If you sponsor a child and would like to send them a gift, you can bring a gift to the child if you are attending a trip with PID. For sponsors not traveling with us, we can only accept monetary donations for the child. With monetary gifts, you can choose whether the family receives the money directly or if you would like a PID staff member to purchase a gift in the host country to give to the child. If you would like to send your child a monetary gift for the holidays, please send a check with your child's name on the memo to our office before November 30th.

We are also limited in the donations we can ship at this point. If you would like to make a donation, please contact the office at (978) 380-6132 to make sure it is an item we are accepting. Thank you for understanding!