

Partners In Development, Inc.

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Since 1990, PID has been serving the extreme poor in the developing world.

Through child sponsorships, micro-credit loans, housing opportunities and medical care we aim to transform communities so they can be self-sufficient.

We serve thousands of people each year in Haiti and Guatemala who are determined to break the cycle of poverty.

PID is a 501c(3) nonprofit Christian service organization. Donations are tax-deductible.

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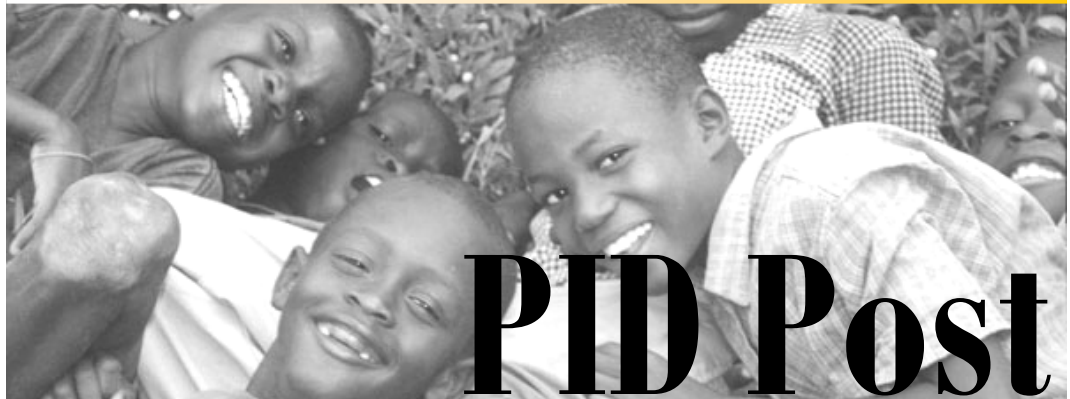
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Happy New Year From Your Friends at PID!

PARTNERS IN DEVELOPMENT'S QUARTERLY NEWSLETTER



Issue 65 Winter 2012

A Message From The Child Sponsorship Department

With great pride, we are thrilled to report that at the close of the year over 500 children in Haiti and Guatemala were receiving food, schooling and medical care because of PID sponsors in the United States. The program has grown tremendously since we began by sponsoring a dozen kids in 1990 and is producing a generation of healthy, educated citizens who can give back to their communities.

Over the years, we have only increased the price of sponsoring a child once because we do not want to cause hardship for any of our sponsors. With the global economy struggling, the cost of schooling, food prices, medicine and dental care has risen dramatically in the areas we work. We are no longer able to offer the same services to our children with our current funds. Starting this year, new sponsors will pay \$30 a month for each child. We are asking all sponsors who can afford it, to also increase their monthly payment to \$30 per child so we can continue to offer quality services to the youngsters in need. If you cannot afford the increase, we encourage you to continue sponsoring your child at your current rate, because it is important their support is not cut off entirely.

While we are still accepting cash donations for gifts for sponsor children to be purchased in Haiti or Guatemala, we are no longer able to transport gifts from the U.S. However, if a sponsor goes on a trip,

they may bring a gift with them. With new airline restrictions and fees for luggage, it is very important that our bags are packed with the essentials for our clinics and programs.

Lastly, we want to thank each and every sponsor for their support. Lives of children are changing because of you. Hope is found because of you. YOU are making a difference and should be proud!

*Warm regards, Sela Nelson & Kincaide Webb
PID Child Sponsorship Department*



DYNAMIC DUO! Kincaide Webb and Sela Nelson (l to r) run PID's Child Sponsorship Program in the States. Both are part-time volunteers. Sela and her husband Gene Nelson recently left to run an English program in Guatemala for PID. Sela is a regular in Village Concepcion and Gene is a long-time Board Member. Sela and Kincaide are in the office on Tuesdays and invite you to call them with any questions. You can also email sela@pidonline.org



Silent Auction Success!

In November, PID hosted its 11th Annual Dinner Dance and Silent Auction. The event was envisioned by PID volunteer, Martha Murray, over a decade ago. It has raised over \$440,000 for our programs since it began.

This year's event raised over \$52,000! Pictured left, Lizzie Barnes, PID's Assistant Field Director in Haiti, displays her true to life paintings that were part of this year's auction. Lizzie returned to Haiti after the holidays and is greeting the many PID teams arriving.

A big thanks goes out to all who volunteered at the event, donated items to the auction and to those who attended. Also, muchas gracias to the Kennebunk Rotary Club and Church on the Cape in Cape Porpoise, Maine. The two groups combined forces and presented funds for a dental chair at the new clinic in Guatemala at the Dinner Dance. We hope you'll join us next fall for our biggest event of the year!

Looking Forward

By Gale Hull, PID's President and co-founder



As PID faced 2011, we knew many new challenges were ahead. With the huge influx of donations from the earthquake gone, we were left with a

clinic in Haiti serving many more patients than our non-earthquake budget could afford. Staff changes in Guatemala and retraining of staff in Haiti and the U.S. seemed overwhelming. With the U.S. economy seemingly bleak, we anticipated a reduction in trip participants. Since a large amount of our program money is provided by teams we were apprehensive. The number of children in our programs doubled in one year. We officially transformed from a small organization to a medium-sized organization. The year 2011 was dubbed the year of reorganization!

I had been told that this transition would be difficult and that it had the potential to make or break an organization. I can honestly say that this year was harder than the year of the earthquake. Although our donations were

higher than in 2009, it was substantially lower than 2010. We have had to make every penny count. We made deep cuts in many things. We halted construction on the office in Haiti, so the office staff remains crowded in the clinic for now. We downsized the house in Guatemala and moved guests to a hotel to cut down on monthly costs. We cut lunches for our large clinic staff in Haiti, to have more money for lab supplies. Team expenses were reviewed and revised, 1/2 day trips were cut to provide more money for medicine. We had only one goal: to stay focused on our vision to serve the poorest of the poor. We added new social workers in Haiti to be able to provide services for the increased number of kids. We finished the new clinic in Guatemala and added daily services for three surrounding villages. The clinic in Haiti saw 25,000 patients. We added a new assistant Field Director in Haiti to help manage the growth. We built our first two houses in the area of Canaan, in addition to 10 other houses in Guatemala and Haiti, and started 50 new businesses. This year has helped us to stay focused on our goal of empowering the poorest of the poor, while transforming communities so they can make decisions about their future. We have set goals for the coming years and we would like to share some of them with you.

Goal 1: Raise the number of children in the child sponsorship program from 500 to 1000.

Goal 2: Continue to provide new microcredit

loans as we constantly revise and reevaluate what works best. Currently Guatemala has a 100% pay back rate.

Goal 3: Build 50+ houses in Haiti on the mountain of Canaan.

Goal 4: Add a permanent position for an Assistant Field Director in Haiti. This is temporarily in place as Lizzy Barnes now holds this position and is an important bridge between the U.S. staff and Haitian staff, as well as having a crucial role in maintaining the child sponsorship program.

Goal 5: Continue to get funding into place for running the clinic in Haiti, which costs \$15,000 a month. That expense includes 25 Haitian employees, 1,800 to 2,000 patients a month with a per patient cost of between \$6 and \$10 for doctor visits, labs and medication. Keeping the clinic stocked with medicine continues to be our biggest challenge. We have transitioned from disaster medicine following the earthquake to now providing emergency care and referral, a prenatal clinic, a diabetic clinic, a hypertension clinic, wound care, well visits for all children in the program and sick visits for all that come.

Behind the anticipated success of all of these goals is the amazing volunteer staff in the U.S. office and abroad. The services we are able to provide to the poor are possible because of the countless hours of work they provide to our organization. Thank you to all for believing in PID. Together, we are making a difference!




Save the Date!

Please join us for our Annual Celebration on Sunday, March 4th. The celebration will be held from 2 to 4 pm in Boone Hall (adjacent to Ascension Memorial Church, 31 County Road, Ipswich). The gathering

will feature PID updates, native crafts to purchase, delicious food and a chance to catch up with your PID pals. This is also a great way to introduce new people to our work, so bring your friends. All are welcome, free of charge. Please RSVP for food planning purposes. Call 978-380-6132 or email michele@pidonline.org

In Loving Memory



Pictured left with the Louissant family, the first family that PID built a house for in the late 1990's.

Octave Torchon
October 4, 1947 - November 25, 2011

Octave Torchon, the previous field director in Haiti for 20 years, died from complications of his diabetes. He worked tirelessly to set up PID in the initial years. He continued to advocate for the poorest of the poor in Haiti until he was forced into early retirement because of his diabetes. Diabetes is a huge medical problem in Haiti. The clinic staff in Haiti is working hard on our diabetic program. As of his passing, we are dedicating PID's diabetic program to the memory of Octave Torchon. He will be missed by all who knew him.

Attention Donors!

If you made a donation to Partners In Development in 2011, enclosed you will find a tax receipt. You can call the office with any questions regarding your tax receipt at 978-380-6132